



# Aspire to Reach the Zenith of the Corporate World

- Give a New Direction to your Organisation
- Rope in the Industry Best Executives
- Explore the Database of Most Qualified Candidates
- Proficient Executive Headhunting Services of

Konfer Executive Group

**EXCELLENCE IS KEY** 



### **Briefing & Role Definition**

- Every business is different. As per your convenience, meetings are fixed so that we understand your business objectives and your aspirations from the job role.
- The candidate is completely briefed about your organisation and the job role.
- With Excellence is Key being our guiding principle (and slogan), KEG makes an accurate comparison between the job role objectives and the characteristic features of the interviewee.
- Based on the interview results, we will brief you about the concerns and issues regarding the candidate.

#### **Search Service**

- With years of services as recruitment consultants, KEG has developed a rich database of most qualified and experienced candidates for different positions.
- The updated database is explored and an extensive research of the market is conducted to choose the best-fit candidates.
- The job opportunity is presented before them in the most compelling way.
- · Weekly status reports will be provided.
- Interview details will serve as points of reference to you.
- KEG would strategise with you to solve the key issues in relation to a qualified candidate who is otherwise the top contender for the job role.
- Our selective screening process would reduce the work of your HR dept.





### Management of the Interview Process

The success of a recruitment assignment depends on the expert management of the interview process. KEG communicates an accurate feedback to both parties at every stage. We ensure successful hiring.



### **Accountability**

KEG will prepare the status report based on the recruitment funnel that will also comprise of the candidate's approach towards our initiatives.



### **Package and Close**

In the closing stage of the search, as per your instructions, we will play a proactive or invisible role. KEG consultants and executive headhunters would advise you about USP of your company, market rates and opportunities posed by the competition.



### **Contingent Search Services**

Sometimes, a short-list of potential candidates is all you need. KEG is capable of providing you with a list of most valued candidates. Based on the updated information furnished by you, KEG will send you the candidates who would meet the job role requirements.



## Recruitment Process Outsourcing (RPO) Service

The changing market dynamics, the advent of new technologies, and the requirement of new skillset have rendered the recruitment process quite challenging. Many a time, firms find the recurring recruitment process difficult to navigate as their human resource personnel grapple with an ever increasing demand – conduct training, maintain payroll, and managing employee relations among others. Recruitment Process Outsourcing or RPO by the Konfer Executive Group (KEG) can help such firms in meeting their recruitment targets by executing full or a part of their processes.

We help in sourcing, screening, conducting background checking, and placing talents for our clients by acting as an external extension of their HR department. In doing so, KEG works under the brand of the client by following the latter's policies and culture. The recruitment process is customized to the clients' needs and involves requirements such as forecasting, strategic planning, setting up and managing technology and processes, running offline and online campaigns, referral and alumni programs, networking, and background checking etc.

### The highlights of KEG's

### **Recruitment Process Outsourcing**

### **Quality of hiring**

Our RPO processes and technology help in identifying and screening the best talent for specific roles.

### **Scalability**

We allow you to alter the scale of your recruitment process as per your business requirements. This helps in managing the seasonal demands for new talents without impacting your business in any way.

#### **Reduce costs**

The KEG RPO recruitment process precludes you from hiring spots on various job portals and recruits the right candidate for specific job profiles. Our hiring process proves to be cost effective visa versa hiring by the HR department of various Cost.

#### **Reduce time**

We help you hire the best talent within the turnaround time. We achieve this by allocating resources based on agreed timelines and objectives. This way, we help you save ample resources and time

### Access to the right platforms

Our recruitment methodology includes using the right platforms to carry out jobs such as drafting job ads, online sourcing, application tracking, screening of candidates etc.

### Measurable performance:

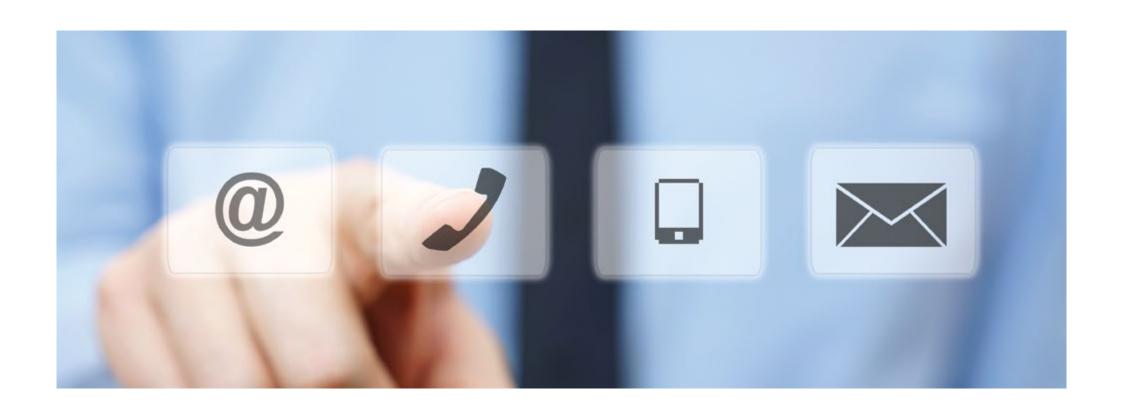
We track and measure the output of our recruitment process on a real time basis. This helps our clients to exercise control over the process cost, achieve ROI or conduct internal audits.

### Market knowledge

We share market information and emerging trends in recruitment based on our experience and expertise. This helps you to save time and money.









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